

XSi Cisco Lifecycle & Asset Assurance

Cost Controls & Compliance

Original Equipment Manufacturers Supported

This service is designed for all Cisco products; however, we can replicate this support model for Juniper, Brocade, F5 Networks, Extreme, Riverbed, ADTRAN, Enterasys, Dell, HP, Huawei, Arista, Avaya, 3Com, Nortel and Siemens.

Smart Licensing & 2017 EULA Change

Unsure the impacts of Cisco Smart Licensing (or the 2017 EULA change)? Read this XSi white paper, **"Where Have Cisco Pricing, Policies & SMARTnet Support Failed its Customers?"**

XSi

Ph: 770-740-0040 (US)
Ph: +1-770-824-3453 (International)
www.xsnet.com



SMARTnet cost containment
plus 100% entitlement compliance



ISO9001:2015
Certified for Product Resale, SAE AS5553
compliant and Gartner recognized



Expertly simplified self-sparing model
ensures IT Asset Mgmt. transparency



IT Maintenance & Ingenuity



Configuration Management Database (CMDB)
automates milestone date alerts



Milestone date management
enables ongoing support cost reductions

About Us

Cisco SMARTnet budgets and total annual (Operating Expense) spend can often be a subject of concern for companies. Yet, the rules changed with the announcement of Smart Licensing. Alternative models for independent maintenance or pre-owned hardware have created a new problem – entitlement management and/or assurance. XSi has solved the problem with a service named, XSi's Cisco Lifecycle & Asset Assurance. XSi is the first independent provider in the global marketplace to offer a comprehensive solution which addresses the **2017 EULA change**. This service expands the asset types/classes able to move off SMARTnet, yet ineligible for support by other independent providers.

Service Features

- Provides a detailed SMARTnet contract analysis to identify opportunities for OpEx savings
- Develops a comprehensive sparing plan and works with your Cisco VAR for fulfillment
- Coordinates the transfer and shipment from your storage facility to its own
- Receives and tests all assets and records: EoL date, EoS date, EoS date
- Checks entitlement for each asset, then secures entitlement where necessary
- Logistics – shipping to forward stocking locations to fulfill your requests/needs and SLAs
- CMDB tracks real-time parts consumption, replenishment advisories, eligibility for SMARTnet removal

Certifications

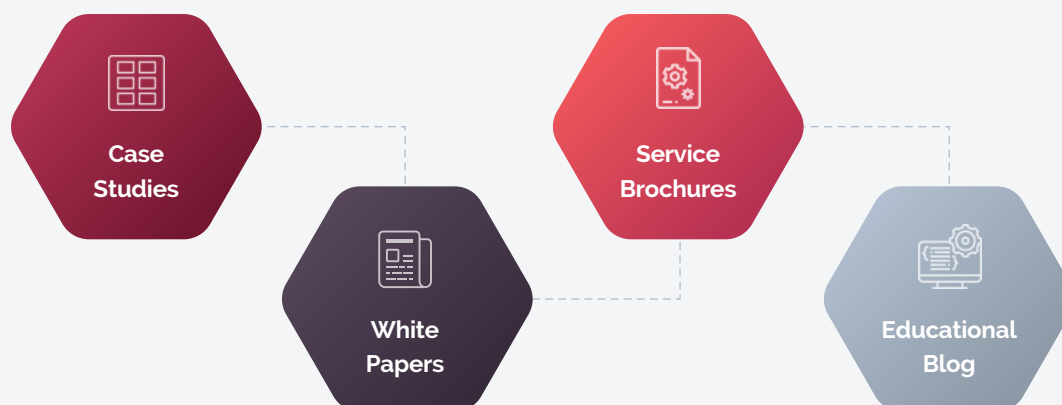
XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is ISO9001:2015 Certified for Product Resale
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- NIST 800-88 Wiping Standard
- GSA Schedule 70 SIN 132-12 valid through 9/3/2022
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance. Be sure to check out **XSi Cisco Lifecycle & Asset Assurance!**

XSi Clients Include



Helpful XSi Resources



Follow XSi at LinkedIn