XSi – Independent IT Maintenance

For Networking Hardware



More Money in Your Budget:

Save significantly, reductions averaging 60+% are typical



Independent Hardware Maintenance:

Enhanced service options for eligible IT networking assets



No-Risk Service Assessment:

Together, we'll discover what service and cost problems can be solved



Original Equipment Manufacturers Supported

Networking Products Supported

Which assets are eligible for XSi independent support? XSi provides an easy-to-deploy Network Hardware Assessment to identify assets which are past/approaching key milestone dates (EoSW, Fol. or FoS)

- Cisco
- Junipe
- Piverher
- Extreme
- F5 Networks
- Brocade
- Click Here for a complete list of supported products.

XSi Cisco Lifecycle & Asset Assurance

Directly addresses the entitlement risk created by Cisco Smart Licensing and provides the guidance necessary to further improve resiliency and ongoing, proactive SMARTnet cost containment.

- Creates per-asset logic for hardware support vendor selection
- Designs a compliant sparing model, then takes over the ITAM burden & logistics,
- Provides ongoing milestone data alerts for per-asset ability to move to XSi maintenance
- Provides ticketing service, and independent support for all eligible assets
- Click Here to learn more

XSi

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100% Entitlement Compliance:

optional guidance/support to ensure compliance



High Quality Standards:

ISOg001:2015 Certified for Product Resale, SAE AS5553 compliant and Gartner recognized

About Us

With guidance from XSi technical experts, and a formal asset assessment, a collaborative process helps identify networking hardware that can be moved to lower-cost, independent maintenance from XSi. Additionally, XSi also offers 100% entitlement compliance, designed self-sparing models, inventory management with forward stocking locations, IMAC/SmartHands and secure ITAD services for current network maintenance clients.

Hardware Service Features & Options

- No Forced Tech Refresh: Maintenance for End-of-Support, End-of-Software-Maintenance or End-of-Life hardware
- Focused on Quality/Security: Multiple certifications to ensure highest standards and controls
- Ready in Advance: Robust parts-sparing model with proven logistics and 600+ forward stocking locations
- 24x7x365 Techs: TAC (Technical Assistance Center) team of CCIE- and CCNA-certified experts
- Ongoing & Proactive: Lifecycle Management guidance from Configuration Management Database (CMDB)
- Compliance: First to offer service ensuring 100% Cisco entitlement compliance, while reducing SMARTnet costs
- Flexible Guidance: Self-sparing models can be designed/simplified to further reduce SMARTnet costs











Certifications

XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is ISO9001:2015 Certified for Product Resale
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- NIST 800-88 Wiping Standard
- GSA Schedule 70 SIN 132-12 valid through 9/3/2022
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance. Be sure to check out XSi Cisco Lifecycle & Asset Assurance!

XSi Clients Include













Helpful XSi Resources



