

# XSi Cisco Lifecycle & Asset Assurance

## Cost Controls & Compliance

## Original Equipment Manufacturers Supported

This service is designed for all Cisco products; however, we can replicate this support model for Juniper, Brocade, F5 Networks, Extreme, Riverbed, ADTRAN, Enterasys, Dell, HP, Huawei, Arista, Avaya, 3Com, Nortel and Siemens.

## Smart Licensing & 2017 EULA Change

Unsure the impacts of Cisco Smart Licensing (or the 2017 EULA change)? Read this XSi white paper, **"Where Have Cisco Pricing, Policies & SMARTnet Support Failed its Customers?"**

**XSi**

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**SMARTnet**  
cost containment  
plus 100%  
entitlement compliance



**Certified Services:**  
R2v3, ISO9001, ISO14001,  
ISO45001, R2v3 certified and  
SAE AS5553 compliant.



**Expertly simplified**  
self-sparing model  
ensures IT Asset Mgmt.  
transparency

**XSi**™ IT Lifecycle  
Services &  
Support



**Configuration**  
Management  
Database (CMDB)  
automates milestone  
date alerts



**Milestone date**  
management  
enables ongoing  
support cost reductions

## About Us

XSi clients can achieve the OpEx savings of Third Party Maintenance while maintaining 100% compliance with OEM entitlements and Cisco Smart Licensing policies. XSi provides clients a simplified method to achieve greater cost savings while ensuring compliance and deploying ITAM best practices. Clients contain their annual SMARTnet spend without the complications of managing a self-sparing policy. In addition to industry-leading contract management and TAC support, XSi manages the complicated and time-consuming details of parts logistics for you, in a way that mirrors your existing support contract. XSi is the first independent provider in the global marketplace to offer a comprehensive solution, which maximizes the value of your SMARTnet contract. This service expands the asset types/classes able to move off SMARTnet, yet ineligible for support by other independent providers.

## Service Features

- Provides a detailed SMARTnet contract analysis to identify opportunities for OpEx savings.
- Commitment to partnering with your Cisco VAR.
- Permits on-demand onsite inventory for temporary projects/changes. XSi coordinates the transfer and shipment from your storage facility to its own.
- Upon arrival, XSi tests all assets and records: EoL, EoS and EoSW milestone dates for simplified lifecycle management.
- Check entitlement status for each asset, then securing the proper entitlement where necessary.
- All logistics – shipping to forward stocking locations to fulfill your requests/needs and SLAs



## Certifications

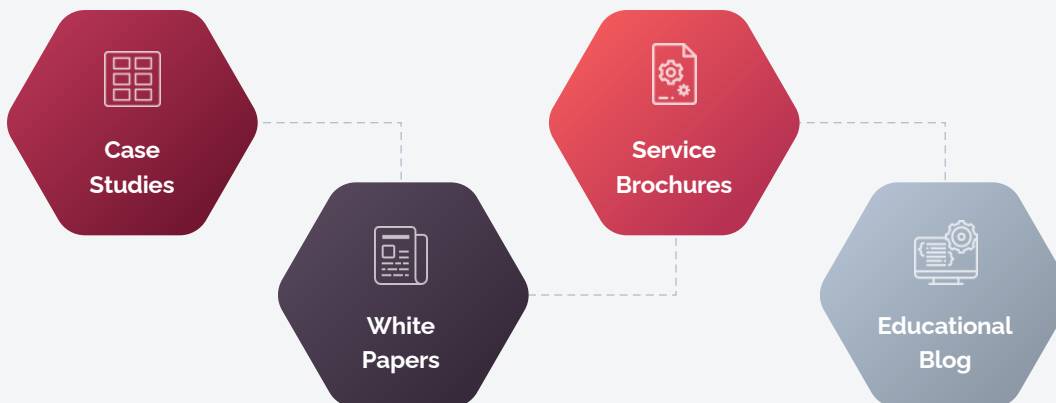
XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is R2v3 Certified and XSi is ISO9001:2015, ISO14001:2015, ISO45001:2018 Certified
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- NIST 800-88 Wiping Standard
- GSA Schedule 70 SIN 811212 valid through 9/3/2022
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance. Be sure to check out **XSi Cisco Lifecycle & Asset Assurance!**

## XSi Clients Include



## Helpful XSi Resources



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