# XSi – Independent IT Maintenance

For Networking Hardware



## More Money in Your Budget:

Save significantly, reductions averaging 60 - 80% are typical



## Independent Hardware Maintenance:

Enhanced service options for eligible IT networking assets



### No-Risk Service Assessment:

Together, we'll discover what service and cost problems can be solved



# Original Equipment Manufacturers Supported

### **Networking Products Supported**

Which assets are eligible for XSi independent support? XSi provides an easy-to-deploy Network Hardware Assessment to identify assets which are past/approaching key milestone dates (EoSW, Fol. or EoS)

- Cisco
- Juniper
- Piverhec
- Extreme
- F5 Networks
- Brocade
- Click Here for a complete list of supported products

## XSi Cisco Lifecycle & Asset Assurance

Directly addresses the entitlement risk created by Cisco Smart Licensing and provides the guidance necessary to further improve resiliency and ongoing, proactive SMARTnet cost containment.

- Creates per-asset logic for hardware support vendor selection
- Designs a compliant sparing model, then takes over the ITAM burden & logistics,
- Provides ongoing milestone data alerts for per-asset ability to move to XSi maintenance.
- Provides ticketing service, and independent support for all eligible assets.
- Click Here to learn more

### XSi

Ph: 770-740-0040 (US)
Ph: +1-770-824-3453 (International)



### 100% Entitlement Compliance:

Optional guidance/support to ensure compliance



### **Certified Services:**

R2v3, ISO9001, ISO14001, ISO45001, R2v3 certified and SAE AS5553 compliant.

## **About Us**

XSi provides independent network hardware maintenance services for Cisco, Juniper, Riverbed, Extreme, F5 Networks and Brocade hardware. Not all networking hardware assets require expensive maintenance agreements from the Original Equipment Manufacturer, so OpEx budget cost reductions, often averaging 60+%, are not only possible, but perfectly viable with XSi support.

Which assets are eligible for XSi network maintenance? XSi provides an easy-to-deploy Network Hardware Asset Management Assessment to readily identify networking assets which receive free OS updates or are past (or approaching) key milestone dates (EoSW, EoL or EoS). Assessment results help XSi product managers lead a consultative dialogue with your team so per asset eligibility decisions are fully understood.

## **Hardware Service Features & Options**

- Support 10,000 customers in 165 countries, with a direct presence in 30 countries & 45 global offices
- 370 global stocking locations with over 360,000 IT Infrastructure Systems Maintained
- 850,000 items in stock and 235,000 spare parts delivered every year
- Support for post-warranty, End-of-Support, End-of-Software, & End-of-Life Hardware
- 24x7x365 Technical Assistance Center (TAC) with local in-country support & language
- Global field services through our employees and a network of 10,000 vetted engineers
- Global R2v3 IT Asset Disposition (ITAD) Services when support ends
- We are the largest Third Party Maintenance Company outside of the USA











XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is R2v3 Certified and XSi is ISO9001:2015, ISO14001:2015, ISO45001:2018 Certified
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- NIST 800-88 Wiping Standard
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance. Be sure to check out XSi Cisco Lifecycle & Asset Assurance!
- Authorized Resellers for Dell/EMC, HPE, Lenovo and many others

## XSi Clients Include





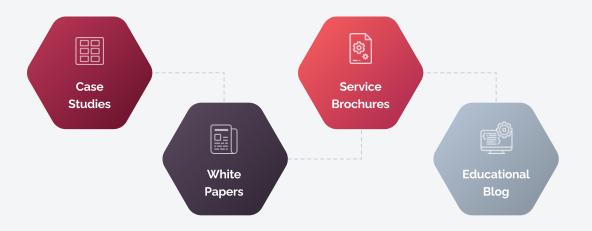








## Helpful XSi Resources

















**United States** 

## WORLDWIDE COVERAGE

45 subsidiaries

330+

stocking locations

31

countries with own presence



Mexico Argentina Ecuador Brazil Chile Uruguay Columbia Peru United Kingdom Belgium France Germany Spain Italy Poland Austria Luxembourg Switzerland Turkey Morocco Algeria Egypt Nigeria South Africa United Arab Emirates Pakistan Malaysia Hong Kong

## **ACTIVE CONTRACTS**

### **EUROPE**

**AMERICAS** 

### **AFRICA**

- Algeria
  -Angola
  -Benin
  -Botswana
  -Burkina Faso
  -Cameroon
  -Chad
  -Congo Braz
  -Congo Kins
  -Djibouti
  -Gambia

- Senegal
  Seychelles
  Sierra Leone
  South Africa
  Swaziland
  Tanzania
  Togo
  Tunisia
  Uganda
  Zambia
  Zimbabwe

## **MIDDLE EAST**

More than 165 countries covered

## **APAC**

Japan Australia

We are also able to find solutions in almost all other countries.

<sup>\*</sup> Subsidiaries